

# Encountour's "Economic Stimulus Package"

[Fall 2009 – Summer 2010]



**ENCOUNTOUR**  
ENCOUNTER YOUR WORLD

[www.encountour.com](http://www.encountour.com)

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# Trip Leader Financial Incentives:

As a Student Trip Leader we want you to have the ability to earn **a free trip AND a free flight! Here's how it works...**

## Trip:

Volunteer Trip Leaders and Adventure Trip Leaders earn **\$75** in Trip Credit for each participant who joins their trip. So, if you sign-up 12 volunteers, then you will receive \$900 in trip credit.

If you do the calculations, this should be just enough to pay for your participation in the trip you are leading!

## Flight:

In order to help you pay for your flight, we are also offering **four separate \$100 bonuses** for successfully completing each of the recruitment stages outlined below. These bonuses are very easy to achieve as long as you stick to the deadlines and do a good job leading your group on the ground.

## Bonus Payments:

- You can earn the first **\$100 bonus** by 1) confirming your acceptance of the position and 2) completing your excursion form **within 36 hours** of being accepted. Think about that; by filling out a simple form you can already put 100 dollars toward your trip!
- You can earn the second **\$100 bonus** by successfully signing-up all of your participants within your three-week recruitment deadline. You must reach the minimum number of participants before your trip gets confirmed.
- You can earn the third **\$100 bonus** by making sure that your group purchases their flights by the flight deadline.
- The fourth and final **\$100 bonus** can be earned through leading your

group in a responsible manner while you are on the ground. \*

**Excursions:**

Trip Leaders also have the opportunity to earn free excursions. You must decide which excursions you will add to your trip before you begin recruiting. If 10 or more participants sign-up and pay for the excursion(s) you choose, **then you get to participate in that excursion for free!**

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\* You will receive each of these payments only if your trip gets confirmed with the minimum number of participants. You will receive your standard trip payment as well as your first three bonuses after the entire group has submitted their final payments. The fourth and final bonus will be provided once you complete your responsibilities on the ground.